Town Name: All Program Period: 2018 Current Dates: 12/1/2018 - 12/31/2018 Cumulative Dates: 1/1/2018 - 12/31/2018

	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
Residential New Construction	98,146.36	\$53,236.57	38	1,020,272.68	\$612,955.55	355	\$0.00	0.00%
Residential Multi-Family Retrofit	54,162.50	\$57,745.89	33	554,575.80	\$368,805.05	392	\$0.00	0.00%
Residential Home Energy Services - Measures	859,451.50	\$1,701,610.57	1,641	9,745,620.05	\$14,419,697.12	9,932	\$15,242,046.00	94.60%
Residential Home Energy Services - RCS	0.00	\$156,793.83	786	0.00	\$1,787,133.64	6,318	\$1,957,938.00	91.28%
Residential Behavior/Feedback Program	106,146.00	\$14,388.00	8	106,146.00	\$14,388.00	8	\$0.00	0.00%
Residential Heating & Cooling Equipment	556,314.80	\$400,650.00	740	2,104,242.50	\$1,461,468.50	3,012	\$0.00	0.00%
Residential Consumer Products	236,152.30	\$72,584.90	342	1,902,097.90	\$424,006.03	4,241	\$0.00	0.00%
Residential Lighting	6,672,921.60	\$564,048.79	30,382	38,644,710.20	\$3,106,776.41	183,118	\$0.00	0.00%
Residential HEAT Loan	0.00	\$476,881.27	391	0.00	\$1,877,088.87	1,483	\$0.00	0.00%
Res Subtotal	8,583,295.06	\$3,497,939.82	34,361.00	54,077,665.13	\$24,072,319.17	208,859	\$17,199,984.00	
Res % of Total	67.39%	61.63%	96.28%	74.75%	70.20%	98.01%	61.08%	
Low-Income Single Family Retrofit	118,543.60	\$153,416.54	136	1,150,542.20	\$1,364,303.27	913	\$3,020,168.00	45.17%
Low-Income Multi-Family Retrofit	73,830.55	\$76,038.87	698	912,739.18	\$858,304.90	1,403	\$0.00	0.00%
LI Subtotal	192,374.15	\$229,455.41	834.00	2,063,281.38	\$2,222,608.17	2,316	\$3,020,168.00	
LI % of Total	1.51%	4.04%	2.34%	2.85%	6.48%	1.09%	10.72%	
C&I New Buildings & Major Renovations	155,163.66	\$49,431.95	5	405,907.31	\$184,568.53	17	\$0.00	0.00%
C&I New Buildings & Major Renovations - Municipal	44,091.00	\$32,202.65	7	399,339.00	\$136,340.26	14	\$0.00	0.00%
C&I Initial Purchase & End of Useful Life	53,315.00	\$27,329.66	9	145,321.18	\$65,200.68	37	\$0.00	0.00%
C&I Upstream Food Services	0.00	\$0.00	0	20,926.00	\$7,807.00	6	\$0.00	0.00%
C&I Upstream HVAC	11,786.71	\$3,989.34	8	306,584.10	\$90,043.83	68	\$0.00	0.00%
C&I Existing Building Retrofit - LARGE	964,708.04	\$286,230.22	15	2,984,657.74	\$692,565.75	44	\$0.00	0.00%
C&I Existing Building Retrofit - MEDIUM	972,482.16	\$598,071.85	78	2,439,039.62	\$1,358,417.48	174	\$2,073,836.00	65.50%
C&I Existing Building Retrofit - Municipal	56,666.92	\$95,232.57	6	1,643,658.98	\$1,492,361.39	82	\$0.00	0.00%
C&I Small Business	1,266,703.06	\$781,496.98	261	4,978,473.17	\$3,447,764.32	809	\$5,867,235.00	58.76%
C&I Multifamily Retrofit	2,469.00	\$16,450.75	6	206,492.00	\$178,089.21	32	\$0.00	0.00%
C&I Multifamily - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Lighting	434,420.69	\$57,564.21	99	2,670,382.68	\$344,524.94	647	\$0.00	0.00%
C&I Subtotal	3,961,806.24	\$1,948,000.18	494.00	16,200,781.79	\$7,997,683.39	1,930	\$7,941,071.00	
C&I % of Total	31.10%	34.32%	1.38%	22.39%	23.32%	0.91%	28.20%	
Total	12,737,475.45	\$5,675,395.41	35,689	72,341,728.30	\$34,292,610.73	213,105	\$28,161,223.00	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.